

Business **Pfirst**

PFLUGERVILLE BUSINESS RESOURCE DIRECTORY



PCDC
PFLUGERVILLE
COMMUNITY DEVELOPMENT CORP.

Contents

5	Welcome
7	About Business PFirst
8	Business Establishment & Formation
8	Management & Entrepreneurship
9	Labor, Workforce & Training
10	Financing & Capital
12	Utilities, Information Technology & Telecom
13	Product Research & Development
13	Operations & Production
14	Market Research
15	Marketing & Sales, Domestic and Global
15	Supply Chain, Transportation & Logistics
17	Local Government, Partners & Resources
18	Texas Government Regulations & Resources
20	Federal Government Regulations & Resources

The Business PFirst Business Resource Directory is published by the Pflugerville Community Development Corporation, a 4B corporation whose mission is to make the City of Pflugerville a regional employment center by actively pursuing opportunities in the areas of business retention, expansion and attraction through the promotion of economic and community development.

The Pflugerville Community Development Corporation Board of Directors, composed of seven members each serving two-year terms, manages the affairs of the 4B corporation which promotes economic development in order to eliminate unemployment and underemployment. Together, with the PCDC's experienced staff, they encourage economic development in Pflugerville by promoting the desirability for new business as well as assisting existing area businesses.

Pflugerville CDC Board of Directors

Place 1: Mayor Victor Gonzales
 Place 2: Jim McDonal- *President*
 Place 3: Dennis Spencer
 Place 4: Doug Weiss
 Place 5: Jonathan Kamenicky - *Treasurer*
 Place 6: Adam Rosenfield - *Secretary*
 Place 7: Samantha Pisik - *Vice President*

Pflugerville City Council

Mayor: Victor Gonzales, 2016-2019
 Place 1: Doug Weiss
 Place 2: Cesar Ruiz
 Place 3: Kimberly Holiday
 Place 4: Rudy Metayer
 Place 5: Jim McDonald
 Place 6: David Rogers

Pflugerville CDC Staff

Amy Madison, CECD, EDPF Executive Director (512) 990-3725 amym@pfdevelopment.com	Christian Kurtz Director of Business Development (512) 990-3725 christiank@pfdevelopment.com
Crystal Connally Business Retention and Workforce Director (512) 990-3725 crystalc@pfdevelopment.com	Veronica Ramirez Marketing Communications Manager (512) 990-3725 veronicar@pfdevelopment.com
Salom Tsoka Finance Coordinator (512) 990-3725 salomt@pfdevelopment.com	Alisa Richey Executive Assistant (512) 990-3725 alisan@pfdevelopment.com



3801 Helios Way, Suite 130
 Pflugerville, TX 78660

512-990-3725
www.pfdevelopment.com



While every effort was made to ensure that the information contained herein is accurate as of the date of publication, the information is subject to change without notice. The Pflugerville Community Development Corporation, the federal, state, county and city governments, or agents thereof shall not be held liable for any damages arising from the use of or reliance on the information contained within this publication.

Copyright © 2023 Pflugerville CDC. All rights reserved.



Stay. Expand. Grow.

Amy Madison, CEcD, EDFP
Executive Director



Amy Madison, Executive Director, joined Pflugerville Community Development Corporation in January 2014 and was appointed Director in February 2016. Previously, she served six years as CEO of the Greater San Marcos Partnership (GSMP), a quasi-public economic development organization serving Hays-Caldwell counties and seven cities. Madison founded the GSMP by successfully steering a \$4M campaign to implement a five-year strategic economic development plan. She began her career in Oklahoma following completion of a bachelor's degree in journalism from Phillips University. In Shawnee, she served as business development director for Gordon Cooper Vo-Tech School providing training, consulting and business support for over 60 existing-expanding companies in a three county area. She completed a master's in mass communication from Oklahoma University and moved to Texas, joining the City of Schertz as economic development director for seven years. During her tenure, she helped establish a new industrial park and her recruiting efforts resulted in a 77% increase in city valuations. She is an OU/ EDI graduate, a Certified Economic Development Professional (CEcD), a Certified Economic Development Finance Professional (EDFP) and a Certified Public Manager (CPM).



Crystal Connally
Business Retention and Workforce Director

Crystal Connally joined the Pflugerville Community Development Corporation (PCDC) in 2017. A native Texan, and Pflugerville resident for over 20 years. She spent 16 years at Austin's Jewish Community Center as Director of Special Projects and Culture Arts before joining PCDC.

Over the last several years she served as the Operations Director for PCDC overseeing Board of Directors agendas and meetings, travel and communications for the Executive Director, financial duties including budget, audit, and accounting processes, and reporting for the PCDC. Crystal is currently responsible for PCDC's Business Retention and Workforce Development Program which aims to survey local businesses to understand their needs for growth as well as assist them in partnering with workforce organizations and other resources to upskill their employees. In addition, the program provides networking and training opportunities for small businesses and entrepreneurs in Pflugerville.

Connally holds a Bachelor of Arts from Texas State University and received her certification from the Oklahoma University Economic Development Institute (OU/EDI) in 2021.



About Business PFirst

Locally Focused

Created in 2015 by the Pflugerville Community Development Corporation, the Business PFirst Program, was specifically designed to support local companies, regardless of size, address and overcome any obstacles that inhibit growth and prosperity. Using a customer oriented approach, the business specialists at the PCDC provide a single-point of contact for all your business needs.

If you have a business in Pflugerville or are planning to launch a new business in Pflugerville, we're here to help. Business PFirst offers free guidance and resources to companies that are:

- Encountering barriers to business growth
- Considering a facility expansion
- Experiencing infrastructure, utility or security issues
- Having difficulty navigating local land development and/or regulatory processes
- Considering acquiring another company, being acquired or merging
- Having difficulty finding qualified personnel
- Wading through the process of starting a business

Tuned In

Keeping tabs on Pflugerville's business environment is another important aspect of the Business PFirst Program. The PCDC will collect and analyze local business and workforce data that will be made available to community leaders and elected officials. Areas of interest include:

- Workforce and training needs
- Tax and regulatory environment
- Facility and operations needs
- Transportation and logistical requirements

Eligibility

All Pflugerville area businesses are eligible and encouraged to participate in the Business PFirst Program. The program both completely free and confidential. Simply get in touch with the us to set up an appointment with a PCDC representative. No issue is too big or too small for our attention. From zoning and development assistance to workforce training and recruiting – we are at your service.

Request an Appointment

The Business PFirst program was developed to help all local businesses in succeed. We're here to help you with both business challenges and opportunities you may be facing. Simply complete the following form to request a confidential, in-person appointment with a representative from the Pflugerville Community Development Corporation.

Business Plan Development - SBA

www.sba.gov/tools/business-plan/1

Guide to Business Plan development.

Resource Guide for Small Business - 2017 - SBA

www.sba.gov/sites/default/files/files/resourceguide_national.pdf

Small Business Development Center - SBDC

www.sba.gov

Small Business Development Centers (SBDCs) provide assistance to small businesses and aspiring entrepreneurs throughout the United States and its territories. SBDCs help entrepreneurs realize the dream of business ownership and help existing businesses remain competitive in a complex, ever-changing global marketplace. SBDCs are hosted by leading universities and state economic development agencies, and funded in part through a partnership with SBA.

SBDC - Texas State University

www.sbdcc.mccoy.txstate.edu

7719 Wood Hollow Dr.
Austin, TX 78731

Phone: (512) 610-0996

The Texas State University Small Business Development Center (SBDC) works with existing and startup small businesses to help them grow and compete in today's global economy. SBDCs are available to provide assistance during every phase of the business life cycle.

Texas Secretary of State - SOS - Business Guides and Resources

www.sos.state.tx.us/corp/related.shtml

Texas Hospitality for Small Business Owners

www.businessintexas.com/start-business

Information provided by the Texas Economic Development Division within the Governor's Office, includes information on business structure, EINs, business taxes, and employer requirements.

Texas Business Advisor

www.comptroller.texas.gov/

Business start-up information offered by the Texas Comptroller of Public Accounts.

SCORE - Service Corps of Retired Executives

www.score.org

An SBA counseling and training service composed of volunteer executives who provide free management and technical expertise.

SCORE - Austin

www.austin.score.org

5524 Bee Caves Rd.
Westland Park, Building M, #100
Austin, TX 78746

Phone: (512) 928-2425

DOC - EDA - Office of Innovation and Entrepreneurship

www.eda.gov/oie

Phone: (202) 482-8001

Email: oie@eda.gov

Established by the America COMPETES Reauthorization Act of 2010 and housed within the Economic Development Administration (EDA), the Office of Innovation and Entrepreneurship (OIE) aims "to foster innovation and the commercialization of new technologies, products, processes, and services with the goal of promoting productivity and economic growth in the United States." OIE operates two primary initiatives that focus on increasing the rate at which innovations, including Federally-funded research, are translated into jobs and economic growth and on promoting and supporting high-growth entrepreneurship:

- The National Advisory Committee on Innovation and Entrepreneurship (NACIE), a Federal advisory committee chaired by the Secretary of Commerce, and;
- The Regional Innovation Strategies (RIS) Program, a catalytic national grant program focused on regional capacity-building.

Southwest Trade Adjustment Assistance Center - SWTAAC

www.swtaac.org

Robert Velasquez, Director
501 W. Cesar E. Chavez
San Antonio, Texas 78207

Phone: (210) 458-2490

If your company is experiencing a decline in sales and a decline in employment levels due to the adverse effects of foreign competition, you might qualify for assistance in marketing, manufacturing, engineering, finance, employee training, information management or new product development from SWTAAC. SWTAAC provides management and technical assistance to U.S. manufacturing and service firms that qualify for trade adjustment assistance under the Trade Act of 1974. The Southwest TAAC is one of eleven

nationally operated centers responsible for the administration of the Trade Adjustment Assistance for Firms program. TAA for Firms is administered and funded by the U.S. Department of Commerce, Economic Development Administration. The Southwest TAAC is administered by the University of Texas at San Antonio and is responsible for the delivery of services to firms in Arkansas, Louisiana, New Mexico, Oklahoma & Texas.

Labor, Workforce & Training

Bureau of Labor Statistics - BLS

www.bls.gov

The Bureau of Labor Statistics is the principal fact-finding agency for the Federal Government in the broad field of labor economics and statistics.

BLS - Southwest Information Office - Dallas

www.bls.gov/regions/southwest/contact.htm

Economic Analysis and Information, Room 221
A. Maceo Smith Federal Building
525 South Griffin St.
Dallas, TX 75202

Phone: (972) 850-4800

National Compensation Survey - NCS - (BLS)

www.bls.gov/ncs

Bureau of Labor Statistics
OCLT/SI&P
2 Massachusetts Ave., N.E., Suite 4160
Washington, DC 20212-0001

Phone: (202) 691-6199

A BLS survey of employee salaries, wages, and benefits. The survey produces the Employment Cost Index (ECI) as well as the Employment Cost for Employee Compensation (ECEC) along with employee benefit incidence and provision data.

Occupational Employment Statistics - OES

www.bls.gov/oes

Office of Employment and Unemployment Statistics
Occupational Employment Statistics, Suite 2135
2 Massachusetts Avenue, NE
Washington DC 20212-0001

Phone: (202) 691-6569

Email: oes.helpdesk@bls.gov

A BLS program that produces employment and wage estimates annually for over 800 occupations. These estimates are available for the nation as a whole, for individual States, and for metropolitan and non-metropolitan areas; national occupational estimates for specific industries are also available.

OES - Texas Office

www.texaswages.com

Texas Workforce Commission
Occupational Employment Statistics
P.O. Box 149333
Austin, TX 78714-9333

Phone: (800) 252-3616

Shaun C. Miles

Phone: (512) 936-3184

Email: oes@twc.state.tx.us

O*NET

www.onetonline.org

Email: onet@onetcenter.org

A Department of Education system that classifies every SOC code according to aptitude and importance in over 300 knowledge, skill and ability (KSA) categories. The O*NET program is the nation's primary source of occupational information. Central to the project is the O*NET database, containing information on hundreds of standardized and occupation-specific descriptors. The database, which is available to the public at no cost, is continually updated by surveying a broad range of workers from each occupation. Information from this database forms the heart of O*NET OnLine, an interactive application for exploring and searching occupations. The database also provides the basis for our Career Exploration Tools, a set of valuable assessment instruments for workers and students looking to find or change careers.

TWC - Texas Workforce Commission

www.tracer2.com

Mr. Doyle Fuchs, Director
Labor Market Information
Texas Workforce Commission
101 E. 15th St., Suite 0252
Austin, TX 78778-0001

Phone: (512) 936-3105

Fax: (512) 936-3204

Email: doyle.fuchs@twc.state.tx.us

Skills Development Fund - TWC

www.twc.state.tx.us/partners/skills-development-fund

TWC Business Outreach and Project Development Team

Phone: (877) 463-1777

Email: skills@twc.state.tx.us

The Skills Development Fund is Texas' premier job-training program providing local customized training opportunities for Texas businesses and workers to increase skill levels and wages of the Texas workforce. The Texas Workforce Commission administers funding for the program. Success is achieved through collaboration among businesses, public community and technical colleges, Workforce Development Boards and economic development partners. A business, consortium of businesses, or trade union identifies a

training need, and then partners with a public community or technical college to fill its specific needs. Businesses work with college partners to submit proposals, develop curricula, and conduct training. The Skills Development Fund pays for the training, the college administers the grant, and businesses create new jobs and improve the skills of their current workers.

Self-Sufficiency Fund - TWC

www.twc.state.tx.us/programs/self-sufficiency-fund-program-overview

TWC's Workforce Business Services Outreach & Customer Support Team

Phone: (512) 463-8844

Email: customizedtraining.Solutions@twc.state.tx.us

The Self Sufficiency Fund program assists adult recipients of Temporary Assistance for Needy Families (TANF) and Supplemental Nutrition Assistance Program (SNAP) benefits, and individuals earning less than \$37,000 annually with a dependent child (custodial or noncustodial) or an individual at risk of becoming dependent on public assistance. Grant recipients (i.e. public community colleges, public technical colleges, and community-based organizations) partner with local businesses that participate in the planning and design of a proposed training project for in-need individuals. The Self-Sufficiency Fund is administered by the Texas Workforce Commission.

Texas Manufacturing Assistance Center - TMAC

www.tmac.org

Phone: (800) 625-4876

TMAC delivers hands-on technical assistance and training to a wide range of businesses, including manufacturing, government, and health care. We have a wide array of services that improve efficiency, quality, and productivity. Focus areas include Lean Enterprise, technology solutions, strategic management, quality systems, environment and safety. TMAC is an affiliate of the Manufacturing Extension Partnership (MEP) program of National Institute of Standards and Technology (NIST). The program is hosted by seven partner institutions: The University of Texas at Arlington, the Texas Engineering Extension Service (TEEX), part of The Texas A&M University System, The University of Texas at El Paso, The University of Houston Southwest Research Institute, Texas Tech University, and The University of Texas – Pan American.

Workforce Development Board - WDB (TWC)

A board of representatives whose purpose it is to support and development a strong workforce within a jurisdiction.

WDB - Workforce Solutions - Capital Area (TWC)

www.wfscapitalarea.com

Ms. Tamara Atkinson, Executive Director
6505 Airport Blvd., Ste. 101E
Austin, Texas 78752

Phone: (512) 597-7104

Email: tamara.atkinson@wfscapitalarea.com

Welfare to Work Partnership

www.welfaretowork.org

Phone: (888) USA-JOBS1

Email: info@welfaretowork.org

A program advocating the hiring of welfare recipients in order to more quickly move them into the employment mainstream.

Financing & Capital

— Angel Investors

An investor that is more individual in their interest, likely to be involved in financial support earlier in the process, and are less likely to impose management controls than a venture capital group.

Austin Area Angel Investors List

<http://sfdc.mccoy.txstate.edu/business-resources.html>

Aggie Angel Network

www.aggieangelnetwork.com

Blake Petty, Director of the Center for New Ventures and Entrepreneurship

The Aggie Angel Network (AAN) is a not-for-profit corporation dedicated to providing quality early-stage investment opportunities for accredited angel investors, and to assisting early-stage high-growth potential technology companies with fundraising and advisory services.

Angel Capital Association - ACA

www.angelcapitalassociation.org

Marianne Hudson, Executive Director
10977 Granada Ln., Suite 103
Overland Park, KS 66211

Phone: (913) 894-4700

Email: mhudson@angelcapitalassociation.org

The North American professional association of active accredited investors provides unparalleled access to trending ideas and professional knowledge to help improve returns and promote effective public policies for angels and startups. Although not a funding source, ACA provides entrepreneurs an inside view into how angels think.

Alliance of Texas Angel Networks

www.allianceoftexasangelnetworks.com

The Alliance of Texas Angel Networks was created to foster the growth of start-up activity around the state of Texas. Our goal is to fund high growth companies that come to our member angel groups.

Central Texas Angel Network - CTAN

www.centraltexasangelnetwork.com

Claire England, Executive Director
P.O. Box 5435
Austin, TX 78763

Phone: (512) 518-6054
Email: director@centraltexasangelnetwork.com

The Central Texas Angel Network (CTAN) is the largest Angel Investing Network in the great state of Texas, and one of the Top 5 most active Angel Investing Networks in the nation.

E3 Angel Network

www.e3angelnetwork.com

E3 is a national angel network of high net worth and ethnically diverse men and women that are passionate about empowering people to build successful, innovative and disruptive high growth companies. We invest in exceptional leaders of early stage, high potential growth startups in order to empower them to achieve great business success. Our primary focus is top tier businesses led by ethnically diverse and women entrepreneurs.

— Venture Capital

A financial means by which new (generally higher risk) businesses get started and existing businesses expand, retool and stay competitive. Investors usually require a role in the management of the firm and a substantial portion of the future profits.

TechNexus Venture Collaborative

www.technexus.com

20 North Wacker Dr., #1200
Chicago, IL 60606

Phone: (312) 924-1026
Email: collaborate@TechNexus.com

TechNexus is a venture collaborative of entrepreneurs, investors, and industry leaders. Since 2007, we have advised and mentored 450+ enterprise-focused ventures that have attracted \$400M+ in capital.

CDC - Certified/Community Development Corporation

A program encouraged by the Federal Reserve Bank (FRB) and the Office of Comptroller of Currency (OCC) for lenders to meet their CRA responsibilities. In economically distressed areas, the CDC program permits banks to make direct equity and other investments in community development corporations, business ventures or community development projects which serve predominantly civic, community, or public purposes. A CDC may purchase, own, rehabilitate, construct, manage, or sell real property.

CDC - Cen-Tex Certified Development Corporation
2212 South Congress Ave.
Austin, TX 78704

Phone: (512) 912-9884

CDC - Capital Certified Development Corporation
1250 South Capital of Texas Hwy., Building One, Suite 600
Austin, TX 78746

Phone: (512) 327-9229

CDC - PeopleFund CDC
2921 E. 17th St., Bldg. D, Suite 1
Austin, TX 78702

Phone: (888) 222-0017

CDC - Texas Certified Development Company, Inc.
P. O. Box 6370
Austin, TX 78762

Phone: (512) 433-1175

Community Development Entity - CDE

A CDE is a domestic corporation or partnership that is an intermediary vehicle for the provision of loans, investments, or financial counseling in Low-Income Communities (LICs). Benefits of being certified as a CDE include being able to apply to the CDFI Fund to receive a New Markets Tax Credit (NMTC) allocation to offer its investors in exchange for equity investments in the CDE and/or its subsidiaries; or to receive loans or investments from other CDEs that have received NMTC allocations.

Community Development Financial Institution - CDFI

www.treas.gov/cdfi

Certified by the U.S. Department of Treasury. They are also automatically a Community Development Entity (CDE). CDFIs are specialized financial institutions that work in market niches that have not been adequately served by traditional financial institutions. These CDFIs provide a wide range of financial products and services, including mortgage financing for first-time home-buyers, financing for needed community facilities, commercial loans and investments to start or expand small businesses, loans to rehabilitate rental housing, and financial services needed by low-income households and local businesses. In addition, these institutions provide services that help ensure that credit is used effectively, such as technical assistance to small businesses and credit counseling to consumers. CDFIs include community development banks, credit unions, loan funds, venture capital funds, and micro-enterprise loan funds, among others.

Community Development Financial Institutions Fund

www.cdfifund.gov

The CDFI Fund's mission is to increase economic opportunity and promote community development investments for under served populations and in distressed communities in the United States. The CDFI Fund was created for the purpose of promoting economic revitalization and community development through investment in and assistance to community development financial institutions (CDFIs).

National Association of Seed and Venture Funds - NASVF

www.NASVF.org

The National Association of Seed and Venture Funds is an organization of private, public and nonprofit organizations committed to building their local economies by investing and facilitating investment in local entrepreneurs.

New Market Tax Credits – The New Markets Tax Credit Program

www.irs.gov/businesses/new-markets-tax-credit-1

Established by Congress in 2000 to spur new or increased investments into operating businesses and real estate projects located in low-income communities. The NMTC Program attracts investment capital to low-income communities by permitting individual and corporate investors to receive a tax credit against their Federal income tax return in exchange for making equity investments in specialized financial institutions called Community Development Entities (CDEs).

Trade Adjustment Assistance For Firms

www.taacenters.org

Sponsored by the U.S. Department of Commerce
Economic Development Administration
Washington, DC 20230

Email: info@taacenters.org

Trade Adjustment Assistance for Firms (TAA), a federal program, provides financial assistance to manufacturers affected by import competition. Sponsored by the U.S. Department of Commerce, this cost sharing federal assistance program pays for half the cost of consultants or industry-specific experts for projects that improve a manufacturer's competitiveness.

Utilities, Information Technology & Telecom

— Energy Providers

Atmos Energy

www.atmosenergy.com

3110 I-35
Round Rock, TX 78681

Phone: (888) 286-6700

Atmos Energy Corporation, headquartered in Dallas, is the country's largest, fully-regulated, natural-gas-only distributor, serving over three million natural gas distribution customers in over 1,400 communities in eight states from the Blue Ridge Mountains in the East to the Rocky Mountains in the West. Atmos Energy also manages company-owned natural gas pipeline and storage assets, including one of the largest intrastate natural gas pipeline systems in Texas.

BTU Content Per Cubic Foot: 1,050

Energy Affiliates, LLC

Donna Tupper, President
Commercial electricity procurement specialists.

Phone: (817) 999-6951
Email: energyaffiliates@gmail.com

Energy Affiliates serves all deregulated areas of Texas to identify and procure the best choice in Texas for Commercial Energy.

Oncor Electric Delivery

www.ouenergy.com

350 Texas Avenue
Round Rock, TX 78664

Phone (888) 875-6279, M-F 7:00am-7:00pm
Email: contactcenter@ouenergy.com

Oncor is Texas's largest transmission and distribution electric utility, the 6th largest in the USA, serving more than 10 million Texans living in 401 cities and 91 counties in the state.

— Telecom Providers

AT&T

www.att.com

Phone: (888) 631-2841

CenturyLink

www.centurylink.com

Phone: (866) 251-4404

Spectrum

www.spectrum.net

Phone: (855)-340-3301

Suddenlink

www.suddenlink.com

Phone: (877)-694-9474

Grande Communications

mygrande.com/business

Phone : (877) 215-0933

Google Fiber

fiber.google.com/smallbusiness

Phone: (844) 363-4237

— Water & Sewer Providers

City of Pflugerville

Water System

Source: Colorado River, 3 Deep Wells, Lake Pflugerville
Maximum Daily Systems Capacity: 21,540,000 MGD

Sewer System

Treatment Plant Type: Activated Sludge Carousel
Maximum Capacity: 5,300,000 MGD

Our process for product development leverages engineering expertise, experienced market analysts, laboratories, and real-world facilities to ensure your technology stays on the path to commercialization.

TMC Innovation - Texas Medical Center

www.tmc.edu/innovation/innovation-programs/tmcx

Texas Medical Center Executive Offices
6550 Bertner Ave.
Houston, TX 77030

Phone: (713) 791-6454
Email: info@tmc.edu

TMC Accelerator

Phone: (713) 791-8855
Email: TMCx@tmc.edu

The TMCx accelerator advances the development of health and medical technology companies by connecting visionary entrepreneurs to the abundant resources of the Texas Medical Center. Located in the TMC Innovation Institute, the program provides startup companies with shared workspace, a curriculum tailored to the needs of health care entrepreneurs and the guidance of over 120 advisors from the front lines of the industry. Companies have access to the world's largest medical center, all without membership fees or equity sharing. Participants further develop their companies by attending a variety of workshops and hands-on events to gain insights from experts in every facet of running a health-related business: clinical trials, FDA regulations, HIPAA/HITECH compliance, hospital procurement, commercial pilots, intellectual property, licensing, fundraising, marketing and other critical areas.

USPTO - U.S. Patent and Trademark Office

www.uspto.gov

The office provides outreach services for inventors, entrepreneurs, startups, and researchers.

USPTO - Texas Regional Office
207 South Houston St., Suite 159
Dallas, TX 75202

Phone: (469) 295-9000
Email: texasregionaloffice@uspto.gov

Operations & Production

American National Standards Institute - ANSI

www.ansi.org

The American National Standards Institute (ANSI) coordinates the development and use of voluntary consensus standards in the United States and represents the needs and views of U.S. stakeholders in standardization forums around the globe. The Institute oversees the creation, promulgation and use of thousands of norms and guidelines

Product Research & Development

International Society for Pharmaceutical Engineering - ISPE

www.ISPE.org/home

John Bournas, CEO and President
7200 Wisconsin Ave., Suite 305
Bethesda, MD 20814 USA

Phone: (301) 364-9201
Email: ask@ispe.org

ISPE, the International Society for Pharmaceutical Engineering, is the world's largest not-for-profit association serving its members by leading scientific, technical and regulatory advancement throughout the entire pharmaceutical lifecycle. ISPE is committed to the advancement of the educational and technical efficiency of its members through forums for the exchange of ideas and practical experience.

Product Development Resource

www.NEWPDR.com

Matt Tarnay, Founder and Principle Designer
23701 Madison St.
Torrance, CA 90505

Phone: (310) 994-3361
Email: mattpr@hotmail.com

Located in Torrance, California, Product Development Resource provides product development services to inventors, entrepreneurs, small manufacturers, industrial designers, industry professionals and importers.

TEEX Product Development Center - PDC

www.TEEXPDC.com

Texas Institute for Preclinical Studies
800 Raymond Stotzer Pkwy., Suite 2060
College Station, TX 77843-4478

Phone: (877)-833-9638
Email: pdc@teex.tamu.edu

that directly impact businesses in nearly every sector: from acoustical devices to construction equipment, from dairy and livestock production to energy distribution, and many more. ANSI is also actively engaged in accrediting programs that assess conformance to standards – including globally-recognized cross-sector programs such as the ISO 9000 (quality) and ISO 14000 (environmental) management systems. Also see ISO.

Good Manufacturing Practice

<https://www.fda.gov/medicaldevices/deviceregulationand-guidance/postmarketrequirements/qualitysystemsregulations/>

Requirements under section 520 of the Food, Drug and Cosmetic (FD&C) Act. They require that domestic or foreign manufacturers have a quality system for the design, manufacture, packaging, labeling, storage, installation, and servicing of finished medical devices intended for commercial distribution in the United States.

International Organization for Standardization - ISO

www.ISO.org

ISO is a network of the national standards institutes of 148 countries, on the basis of one member per country, with a Central Secretariat in Geneva, Switzerland, that coordinates the system.

ISO 9000 – ISO 9000 is concerned with “quality management”. This means what the organization does to enhance customer satisfaction by meeting customer and applicable regulatory requirements and continually to improve its performance in this regard.
ISO 14000 – ISO 14000 is primarily concerned with “environmental management”. This means what the organization does to minimize harmful effects on the environment caused by its activities, and continually to improve its environmental performance.

Manufacturing Extension Partnership - MEP

www.MEP.nist.gov

MEP is a nationwide network of not-for-profit centers in nearly 350 locations nationwide, whose sole purpose is to provide small and medium sized manufacturers with the services they need to succeed. The centers, serving all 50 States and Puerto Rico, are linked together through the Department of Commerce’s National Institute of Standards and Technology. Centers are funded by federal, state, local and private resources to serve manufacturers. That makes it possible for even the smallest firms to tap into the expertise of knowledgeable manufacturing and business specialists all over the United States. These specialists are people who have had experience on manufacturing floors and in plant operations. Each center works directly with area manufacturers to provide expertise and services tailored to their most critical needs, which range from process improvements and worker training to business practices and applications of information technology. Solutions are offered through a combination of direct assistance from center staff and outside consultants. Centers often help small firms overcome barriers in locating and obtaining private-sector resources.

Market Research

American Community Survey - ACS

www.census.gov/programs-surveys/acs

Phone: (800) 923-8282

Questions: www.ask.census.gov/support/case

The American Community Survey (ACS) is part of the Decennial Census Program. The ACS is a nationwide, continuous survey designed to provide communities with reliable intercensal data on demographic, housing, socioeconomic, and financial characteristics of their populations.

American FactFinder - Census

www.factfinder.census.gov/faces/nav/jsf/pages/index.xhtml

American FactFinder provides access to data about the United States, Puerto Rico and the Island Areas. The data in American FactFinder come from several censuses and surveys.

Texas State Demographic Center - TSDC

www.TXSDC.utsa.edu

Lloyd Potter, State Demographer
Stephen F. Austin Building, Suite 220W
1700 North Congress Ave.
Austin, TX 78701

Phone: (512) 463-8390

Email: tdc@utsa.edu

The Texas Demographic Center functions as a focal point for the production, interpretation, and distribution of demographic information for Texas. The Texas Demographic Center produces and disseminates population estimates and projections for Texas, as well as other demographic information. Special emphasis is placed on data that may be useful to policy makers in dealing with issues regarding the demand for State services.

National Bureau of Economic Research - NBER

www.NBER.org

The National Bureau of Economic Research is a private, nonprofit, nonpartisan research organization dedicated to promoting a greater understanding of how the economy works. The NBER is the nation’s leading nonprofit economic research organization.

U.S. Bureau of Economic Analysis - BEA

www.BEA.gov

The Bureau of Economic Analysis (BEA) is an agency of the Department of Commerce and is located at 1441 L Street NW, Washington DC. Along with the Census Bureau and STAT-USA, BEA is part of the Department’s Economics and Statistics Administration. BEA seeks to strengthen the understanding of the U.S. economy and its competitive position by providing the most accurate and relevant GDP and economic accounts data in a timely and cost-effective manner. BEA is one of the world’s leading statistical agencies. Although it is a relatively small agency, BEA produces some of the most closely watched economic statistics that influence

the decisions made by government officials, business people, households, and individuals. BEA's economic statistics, which provide a comprehensive, up-to-date picture of the U.S. economy, are key ingredients in critical decisions affecting monetary policy, tax and budget projections, and business investment plans. The cornerstone of BEA's statistics is the national income and product accounts (NIPA's), which feature the estimates of gross domestic product (GDP) and related measures. The GDP was recently recognized by the Department of Commerce as its greatest achievement of the 20th century and has been ranked as one of the three most influential measures that affect U.S. financial markets. Since the NIPA's were first published, BEA has developed and extended its estimates to cover a wide range of economic activities. Today, BEA prepares national, regional, industry, and international accounts that present essential information on such key issues as economic growth, regional economic development, inter-industry relationships, and the Nation's position in the world economy.

Institute for Demographic and Socioeconomic Research

www.IDSER.utsa.edu

301 S. Frio St.
San Antonio, Texas 78207

Phone: (210) 458-6530
Email: idsr@utsa.edu

The Institute for Demographic and Socioeconomic Research is part of the College of Public Policy at The University of Texas at San Antonio. IDSER is a comprehensive institute for the examination of the determinants and consequences of demographic change. It is comprised of two key components: 1) a major center for policy and business research, and 2) the Texas Demographic Center.

Census Bureau / Bureau of the Census

www.census.gov

Maintains considerable statistical data to include: U.S. International Trade in Goods and Services, County Business Patterns, Center for Economic Studies, and Trade Statistics.

Census - Denver Regional Office

www.census.gov/about/regions/denver.html

6950 W. Jefferson Ave., Suite 250
Lakewood, CO 80235

Phone: (720) 962-3700 or (800) 852-6159
Email: Denver.Regional.Office@census.gov

The Census Bureau's Denver Regional Office is responsible for all data collection, data dissemination, and geographic operations for Arizona, Colorado, Kansas, Montana, Nebraska, New Mexico, North Dakota, South Dakota, Oklahoma, Texas, Utah, and Wyoming.

Marketing & Sales, Domestic and Global

PTAC - Procurement Technical Assistance Center

www.PTAC.org

Funded by the Department of Defense, they assist businesses in contracting with local, state, and federal government agencies.

PTAC - San Antonio
501 W César E. Chávez Blvd.
San Antonio, TX 78207

Phone: (210) 458-2458

PTAC - University of Houston
2302 Fannin, Suite 200
Houston, TX 77002

Phone: (713) 752-8477

U.S. Export Assistance Center - Austin

www.export.gov/texas/austin/

221 E. 11th St., 4th Floor
Austin, TX 78701

Supply Chain, Transportation & Logistics

Port Arthur-Baumont - Port Code: 2101

Bruce Guyote, Port Director
4550 Jimmy Johnson Blvd., Suite 1
Port Arthur, TX 77642

Phone: (409) 727-0285

Port Houston

www.PortHouston.com

Roger Guenther, Executive Director
111 East Loop North
Houston, Texas USA 77029

P.O. Box 2562
Houston, Texas USA 77252-2562

Phone: (713) 670-2400
Email: RGuenther@poha.com
General Inquiries: questions@poha.com

The Port of Houston is a 25-mile-long complex of 150-plus private and public industrial terminals along the 52-mile-long Houston Ship Channel. The eight public terminals are owned, operated, managed or leased by the Port of Houston Authority and include the general cargo terminals at the Turning Basin, Care, Jacintoport, Woodhouse, and the Barbours Cut and Bayport container terminals.

Each year, more than 241 million tons of cargo move through the greater Port of Houston, carried by more than 8,200 vessels and 223,000 barges. The port is consistently ranked 1st in the United States in foreign waterborne tonnage; 1st in U.S. imports; 1st in U.S. export tonnage and 2nd in the U.S. in total tonnage. It is also the nation's leading breakbulk port, handling 41 percent of project cargo at Gulf Coast ports.

Port Lavaca-Point Comfort - Port Code: 5313

555 Carancahua, Suite 075
Corpus Christi, TX 78478

Phone: (361) 888-3352

U.S. Customs and Border Protection

www.cbp.gov/contact/ports/tx

Patrick Flanagan, Chief of Staff
1300 Pennsylvania Ave., NW
Washington, DC 20229

Phone: (877) 227-5511
Contact: <https://help.cbp.gov/app/ask>

The website shown provides a list of all U.S. ports of entry.

U.S. Customs and Border Protection-Field Operations Office (Austin Area)

2323 S. Shepherd, #1300
Houston, TX 77019

Mailing Address:
2323 S. Shepherd, #1200
Houston, TX 77019

Phone: (713) 387-7200

U.S. Customs and Border Protection - Austin Port of Entry - Port Code: 5506

Richard Mendez, Port Director
3600 Presidential Blvd., Ste. 111
Austin, TX 78719

Phone: (512) 530-3053

FedEx

www.fedex.com/us

FedEx Freight

www.fedex.com/us/freight/index.html

Customer Service: (866) 393-4585

They offer two service options: FedEx Freight® Priority, when speed is

critical to meet your supply chain needs, and FedEx Freight® Economy, when you can trade time for savings.

United Parcel Service - UPS

www.ups.com/us/en/shipping.page

Customer Service Email: https://www.ups.com/upsemail/input?loc=en_US

Domestic Shipping: (800) 742-5877 (800-PICK-UPS®)

International Shipping: (800) 782-7892

The UPS Store - Austin

1779 Wells Branch Pkwy., 110-B
Austin, TX 78728-7022

Phone: (512) 990-7978

The UPS Store - Pflugerville

900 E. Pecan Street, #300
Pflugerville, TX 78660

Phone: (512) 670-9001

Quick Transport Solutions, Inc.

www.quicktransportsolutions.com/carrier/texas/austin.php

Phone: (510) 887-9300

We are your one-stop-shop for everything you need to run your transportation and freight logistics business. Our website allows you to post load or find trucks, post trucks or find loads, look up carrier profiles, buy trucks, find jobs, browse useful information and even invoice your customers for the work you do. Provides a list of trucking companies in the Austin area.

All One Search

www.alloneresearch.com/trucking-companies/texas/austin

Provides a list of trucking companies in the Austin area.

Rail - Association of American Railroads - AAR

www.aar.org

425 3rd St., SW
Washington, DC 20024

Phone: (202) 639-2100

America's freight railroads operate the safest, most efficient, cost-effective, and environmentally sound freight transportation system in the world — and the Association of American Railroads (AAR) is committed to keeping it that way. Founded in 1934, AAR is the world's leading railroad policy, research, standard setting, and technology organization that focuses on the safety and productivity of the U.S. freight rail industry. AAR Full members include the major freight

railroads in the United States, Canada and Mexico, as well as Amtrak. AAR Railroad Affiliate and Associate Members include non-Class I and commuter railroads, rail supply companies, engineering firms, signal and communications firms, and rail car owners.

Rail - Amtrak - Austin

www.amtrak.com

Station Building (with waiting room)
250 North Lamar Blvd.
Austin, TX 78703

Rail - Burlington Northern Santa Fe - BNSF

www.bnsf.com

Contact: www.bnsf.com/about-bnsf/contact-us-form.html

BNSF Railway is one of North America's leading freight transportation companies operating on 32,500 route miles of track in 28 states, and also operates in three Canadian provinces. BNSF is one of the top transporters of consumer goods, grain and agricultural products, low-sulfur coal, and industrial goods such as petroleum, chemicals, housing materials, food and beverages.

Rail - Union Pacific Railroad

www.up.com/index.htm

1400 Douglas St.
Omaha, NE 68179

Phone: (402) 544-5000 or (888) 870-8777

Union Pacific Corporation (NYSE:UNP) is one of America's leading transportation companies. Its principal operating company, Union Pacific Railroad, is North America's premier railroad franchise, covering 23 states across the western two-thirds of the United States.

Rail - Watco Companies - Austin Western Railroad

www.watcocompanies.com/services/rail/austin-western-railroad-awrr

John Anderson, General Manager
14205 Burnet Rd., Ste. 130,
Austin, TX 78728

Customer Service: (866) 889-2826, Ext. 2
Email: cs2@watcocompanies.com

The Austin Western Railroad (AWRR) operates 181 miles of track from Llano, TX to Giddings, TX with a 6.4 mile branch extending from Fairland to Marble Falls, TX. The line dates back to 1871 when the Houston and Texas Central Railroad built the Giddings to Austin line. The AWRR interchanges with the UP at McNeil and Elgin. Nearly 49,000 carloads move annually, shipping commodities such as aggregates, crushed limestone, calcium bicarbonate, lumber, beer, chemicals, plastics, and paper. Capital Metropolitan Transportation Authority began commuter service in March of 2010, sharing the rail with the freight.

APICS

www.apics.org

Abe Eshkenazi, Chief Executive Officer
8430 West Bryn Mawr Ave., Suite 1000
Chicago, IL 60631

Phone: (800) 444-2742

Email: service@apics.org

APICS is the premier professional association for supply chain management. We're the leading provider of research, education and certification programs that elevate supply chain excellence, innovation and resilience. Mission: Fostering the advancement of end-to-end supply chain management through a body of knowledge, innovative research, systems, and methods to create value for customers, members, and organizations.

Supply Chain and Logistics Technology Degree - University of Houston

www.uh.edu/technology/departments/cm/undergraduate/sclt

Dan M Cassler, Interim Chair

Phone: (713) 743-1330

Email: dcassler@uh.edu

Supply Chain and Logistics Technology is managing (planning and executing) the flow of materials, their transformation into finished goods, and their ultimate delivery as finished goods to the final buyer.

TxDOT - Texas Department of Transportation

www.txdot.gov

James Bass, Executive Director
125 East 11th St.
Austin, TX 78701

Phone: (512) 463-8588

Contact: www.txdot.gov/contact-us/form.html

Local Government, Partners & Resources

Pflugerville Community Development Corporation - PCDC

www.pfdevelopment.com

Amy Madison, Executive Director
16225 Impact Way, Suite 2
Pflugerville, TX 78660

Phone: (512) 990-3725

Email: amy@pfdevelopment.com

The Pflugerville Community Development Corporation's mission is to

make the City of Pflugerville a regional employment center by actively pursuing opportunities in the areas of business retention, expansion and attraction through the promotion of economic and community development.

Pflugerville - City of www.pflugervilletx.gov

Brandon Wade, City Manager
100 East Main St., Suite 300
P.O. Box 589
Pflugerville, TX 78691

Phone: (512) 990-6101
Email: citymanager@pflugervilletx.gov

Pflugerville is a city in Travis County, Texas with a small portion in Williamson County. The population was 46,936 at the 2010 census. Pflugerville is a suburb of Austin and part of the Austin–Round Rock–San Marcos Metropolitan Statistical Area.

Pflugerville - Chamber of Commerce www.pfchamber.com

Patricia A. Gervan-Brown, IOM, President & CEO
101 S. 3rd St.
Pflugerville, TX 78660
Phone: (512) 251-7799
Email: gpcc@sbcglobal.net

The mission of the Pflugerville Chamber of Commerce is to combine business and community resources to strengthen the area's business climate.

Capital Area Council of Governments - CAPCOG www.capcog.org

6800 Burleson Rd., Building 310, Suite 165
Austin, TX 78744

Phone: (512) 916-6000

Formed in 1970 and one of 24 councils of governments in Texas, CAPCOG for more than 45 years has served as an advocate, planner and coordinator on important regional issues in the 10-county Austin metropolitan area. With more than 90 member governments and organizations, including cities, counties, school and appraisal districts, utilities, chambers of commerce and more, CAPCOG has helped the region recognize opportunities for cooperation and eliminate unnecessary duplication in emergency communications, elderly assistance, law enforcement training, criminal justice planning, solid waste reduction, homeland security planning, infrastructure development, transportation planning and economic development.

Texas Government Regulations & Resources

State of Texas Website www.Texas.gov

Technical Assistance Phone : (877) 452-9060
Technical Assistance Email: support@texasgovhelpdesk.com
Questions: txgov@dir.texas.gov
Texas Secretary of State - SOS
www.sos.state.tx.us

James E. Rudder Building
1019 Brazos St.
Austin, Texas 78701

Phone: (512) 463-5770
Email: secretary@sos.texas.gov

The Secretary serves as Chief Election Officer for Texas, assisting county election officials and ensuring the uniform application and interpretation of election laws throughout Texas. The Office of the Secretary of State also provides a repository for official and business and commercial records required to be filed with the Office. The Secretary publishes government rules and regulations and commissions notaries public.

Texas SOS - Business & Commercial Section

James E. Rudder Building
1019 Brazos St.
Austin, Texas 78701

Phone: (512) 463-5555
Email: Corpinfo@sos.texas.gov

TRAIL List of Texas State Agencies www.tsl.texas.gov/apps/lrs/agencies/index.html

Texas State Library and Archives Commission
1201 Brazos St.
Austin, TX 78701

Phone: (512) 463-5455
Email: reference.desk@tsl.texas.gov

The Texas Records and Information Locator (TRAIL) service provides access to Texas state government information contained in electronic publications. TRAIL facilitates ready access to the information for Texas citizens and other users.

Comptroller - Texas (Main Office) www.Comptroller.Texas.Gov

Texas Comptroller of Public Accounts
Lyndon B. Johnson State Office Building
111 East 17th St.
Austin, Texas 78774

Comptroller - Texas (Austin Field Office)

www.Comptroller.Texas.Gov

Central Services Building
1711 San Jacinto Blvd., Suite 180
Austin, Texas 78701-1416

Phone: (512) 463-4865

An elected position, Texas' chief financial officer performs duties as the state's treasurer, check writer, tax collector, procurement officer and revenue estimator.

Comptroller-Franchise Tax

www.comptroller.texas.gov/taxes/franchise

Phone: (800) 252-1381

Comptroller - Taxes in Texas

www.comptroller.texas.gov/taxes

Complete overview of all Texas taxes.

Manufacturing Exemptions - Comptroller

www.comptroller.texas.gov/taxes/publications/94-124.php

Manufacturing Exemptions provide state sales and use tax exemptions to taxpayers who manufacture, fabricate or process tangible property for sale. The exemption generally applies to tangible personal property that becomes an ingredient or component of an item manufactured for sale, as well as taxable services performed on a manufactured product to make it more marketable. Natural gas/electricity exemptions require a "predominant use study" that shows that at least 50 percent of the electricity or natural gas consumed by the business is used directly in the manufacturing process. Manufacturing exemptions are administered by the State Comptroller of Public Accounts. For information about applying for these exemptions and a full explanation of what is and is not exempt, visit the Comptroller's website.

Historically Underutilized Business - HUB

www.tbpc.state.tx.us

Phone: (888) 863-5881

Email: statewidehubprogram@cpa.texas.gov

Centralized Master Bidders List - CMBL

<https://mycpa.cpa.state.tx.us/tpasscmbblsearch/tpasscmbblsearch.do>

The CMBL is a master database used by State of Texas purchasing entities to develop a mailing list for vendors to receive bids based on the products or services they can provide to the State of Texas. Manufacturers, suppliers, and other vendors wishing to furnish materials, equipment, supplies, and services to the state should register for the CMBL to receive bidding opportunities.

SBA - Region VI Office

www.SBA.gov

4300 Amon Carter Blvd., Suite 108
Fort Worth, TX 76155

Phone: (817) 684-5581

SBA - San Antonio District Office

www.SBA.gov

615 E Houston St., Suite 298
San Antonio, TX 78205

Phone: (210) 403-5900

SBA - Houston District Office

www.SBA.gov

8701 S. Gessner Dr., Suite 1200
Houston, TX 77074

Phone: (713) 773-6500

SBA - Disaster Assistance Field Office

<https://www.sba.gov/offices/headquarters/oda>

14925 Kingsport Rd.
Fort Worth, TX 76155

Phone: (817) 868-2300

Texas Taxpayers & Research Association - TTARA

www.TTARA.org

Dale Craymer, President
400 West 15th St., Suite 400
Austin, TX 78701

Phone: (512) 472-8838

Email: dcraymer@ttara.org

The Texas Taxpayers and Research Association (TTARA) is a non-profit membership supported organization of businesses and individuals interested in the state and local fiscal policies in Texas and the way those policies impact our economy. Our membership is composed primarily of businesses and trade associations that represent businesses and professions. They include the entire range of economic sectors and activities in Texas and share a common belief that all participants in our state's economic life have a stake in determining its future.

Pollution Control Incentive - TCEQ

www.businessintexas.com/services/tax-incentives?view=manufacturing

Tax Relief for Pollution-Control Property
MC 110
P.O. Box 13087
Austin, Texas 78711-3087

Phone: (512) 239-4900
Email: txrelief@tceq.texas.gov

The incentive provides an exemption from property taxation for pollution control equipment. Compliance with environmental mandates through capital investments do not result in an increase in a facility's property taxes. To qualify, a facility must first receive a determination from the Texas Commission on Environmental Quality (TCEQ) that the property to receive the exemption is used wholly or partly for preventing, monitoring, controlling or reducing air, water or land pollution. The Pollution Control Equipment Incentive is administered through the Texas Commission on Environmental Quality.

Renewable Energy Incentives - State Energy Conservation Office

www.comptroller.texas.gov/programs/seco

Dub Taylor, Director
111 East 17th St., #314
Austin, Texas 78774

Phone: (512) 463-1931
Email: seco@cpa.texas.gov

Texas is a leading producer and consumer of alternative, renewable energy. Various tax exemptions, franchise tax exemptions and franchise tax deductions are available for renewable energy equipment and systems. Renewable energy encompasses solar, wind, ethanol and biodiesel energy. Detailed information on a variety of renewable energy exemptions and deductions is available on the State Energy Conservation Office website.

Property Assessed Clean Energy (PACE) Program - Comptroller

www.statutes.legis.state.tx.us/Docs/LG/htm/LG.399.htm

The Property Assessed Clean Energy (PACE) program provides low-cost, long-term financing for water and energy efficiency and conservation improvements to commercial and industrial properties.

Data Center Tax Exemption - Comptroller

www.comptroller.texas.gov/taxes/data-centers

A data center exemption applies to state sales and use tax on certain items necessary and essential to the operation of a qualified data center. The exemption is for state sales tax only. Local sales taxes are due on purchases of these qualifying items. Qualification requirements and full details are available from the Comptroller of Public Accounts.

R&D Tax Credit - Comptroller

www.comptroller.texas.gov/taxes/qualified-research

Companies engaged in research and development activities can receive reductions in either applicable sales tax or franchise tax (not both). Certain qualifications apply. The R&D tax credit is administered through the Comptroller of Public Accounts.

Business Relocation Incentive

www.window.state.tx.us/taxinfo/taxforms/05-900.pdf

A taxable entity may deduct relocation costs incurred in relocating the taxable entity's main relocation costs incurred in relocating the taxable entity's main office or other principal place of business to the State of Texas from another state or country. Certain qualifications apply. The deduction may not reduce apportioned margin below zero, and no carryover of unused deduction is allowed.

Federal Government Regulations & Resources

DOD - Department of Defense - Office of Small Business Programs

<http://www.acq.osd.mil/osbp/>

Pentagon Office
3600 Defense Pentagon, Room 3E185
Washington, DC 20301-3600

Phone: (571) 256-7791
Email: osd.pentagon.ousd-atl.mbx.osbp-info@mail.mil

We advise the Secretary of Defense on all matters related to small business and are committed to maximizing the contributions of small business in DoD acquisitions. We provide leadership and governance to the Military Departments and Defense Agencies to meet the needs of the nations' Warfighters, creating opportunities for small businesses while ensuring each tax dollar is spent responsibly.

Defense Information Systems Agency - Office of Small Business Programs

www.disa.mil/about/our-organization-structure/osbp

P.O. Box 4502
Arlington VA 22204-4502

Phone: (703) 607-6436

Defense Logistics Agency - Office of Small Business Programs

www.dla.mil/db

8725 John J. Kingman Blvd., Stop 2533
Fort Belvoir, VA 22060-6221

Phone: (703) 767-1662

Defense Contract Management Agency - Office of Small Business Programs

www.dcmahq/smallbusiness

13205 N Enon Church Rd.
Chester, VA 23836-3122

Phone: (804) 416-9305
Email: SmallBusinessCenterInbox@dcma.mil

Defense Threat Reduction Agency - Office of Small Business Programs

<http://www.dtra.mil/Contracts/Small-Businesses/>

Director, Small and Disadvantaged Business Utilization (SADBU)
8725 John J. Kingman Rd., MS 6201
Ft. Belvoir, VA 22060-6201

Phone: (703) 767-5870

Missile Defense Agency - Office of Small Business Programs

www.mda.mil/business/smallbus_programs.html

Building 5224, Martin Rd.
Redstone Arsenal, AL 35898

Phone: (256) 450-2872

Defense Intelligence Agency - Office of Small Business Programs

www.dia.mil/Business/OfficeofSmallBusinessPrograms.aspx

McDill Blvd., Bldg. 6000, Bolling AFB
Washington, DC 20340-0002

Phone: (202) 231-2166

Defense Advanced Research Projects Agency - Office of Small Business Programs

www.darpa.mil/work-with-us/for-small-businesses

675 North Randolph St.
Arlington, VA 22203-1714

Phone: (703) 526-4170

Defense Security Cooperation Agency - Office of Small Business Programs

www.dsca.mil/programs/biz-ops/business_operations.htm

201 12th St., Suite 203, East Wing
Arlington, VA 22202

Phone: (703) 601-3848

Defense Commissary Agency - Office of Small Business Programs

www.commissaries.com/business/small_business.cfm

1300 East Ave.
Fort Lee, VA 23801-1800

Phone: (804) 734-8521

Economic Development Administration - EDA

www.eda.gov

U.S. Department of Commerce

<https://www.commerce.gov>

1401 Constitution Ave., NW, Suite 71014
Washington, DC 20230

Phone: (202) 482-5081

As the only federal government agency focused exclusively on economic development, the U.S. Department of Commerce's Economic Development Administration (EDA) plays a critical role in fostering regional economic development efforts in communities across the nation. Through strategic investments that foster job creation and attract private investment, EDA supports development in economically distressed areas of the United States.

United States Chamber of Commerce - USCC

www.USChamber.com

1615 H St., NW
Washington, DC 20062-2000

Phone: (202) 659-6000
Customer Service: (800) 638-6582

The U.S. Chamber of Commerce is the world's largest not-for-profit business federation representing businesses, business associations, State and Local Chambers, and American Chambers of Commerce abroad.

USCC - Southwest & South Central Region

<https://www.uschamber.com/regional-offices-us-chamber-commerce>

Arkansas, Colorado, Kansas, Louisiana, Missouri, New Mexico, Oklahoma, Texas

Office: Irving, TX
Phone: (972) 443-6200

Contract Procurement Center

An organization that facilitates the collection and disbursement of Requests for Proposals / Qualifications, and bid requests for products and services.

Federal Reserve Bank www.FederalReserve.gov

The Federal Reserve, the central bank of the United States, was founded by Congress in 1913 to provide the nation with a safer, more flexible, and more stable monetary and financial system. Today the Federal Reserve's duties fall into four general areas: 1) Conducting the nation's monetary policy, 2) Supervising and regulating banking institutions and protecting the credit rights of consumers, 3) Maintaining the stability of the financial system, and 4) Providing certain financial services to the U.S. government, the public, financial institutions, and foreign official institutions.

Foreign Trade Zone - FTZ <http://enforcement.trade.gov/ftzpage/index.html>

Foreign-trade zones are designated sites licensed by the Foreign-Trade Zones (FTZ) Board (US Dept. of Commerce Secretary is Chairperson) at which special Customs procedures may be used. These procedures allow domestic activity involving foreign items to take place prior to formal Customs entry. Duty-free treatment is accorded items that are re-exported and duty payment is deferred on items sold in the U.S. market, thus offsetting Customs advantages available to overseas producers who compete with producers located in the United States. Subzones are special-purpose zones, usually at manufacturing plants. A site which has been granted zone status may not be used for zone activity until the site or a section thereof has been separately approved for FTZ activation by local U.S. Customs officials, and the zone activity remains under the supervision of Customs. FTZ sites and facilities remain within the jurisdiction of local, state or federal governments or agencies.

Occupational Safety and Health Administration - OSHA www.OSHA.gov

OSHA's mission is to ensure safe and healthful workplaces in America. OSHA offers an extensive website with a special section devoted to assisting small business as well as interactive software advisors to help employers and employees better understand how to comply with OSHA standards. Free workplace consultations are available in every state to small businesses that want onsite help in establishing safety and health programs and identifying and correcting workplace hazards.

Procurement Technical Assistance Program - PTAP www.dla.mil/HQ/SmallBusiness/PTAP.aspx

The Procurement Technical Assistance Program is powerful because it connects small business with federal government. The Defense Logistics Agency, part of the Department of Defense, funds the Procurement Technical Assistance Program to increase the number of vendors capable of performing on government contracts.

Historically Underutilized Business Zone <http://www.txdot.gov/business/partnerships/hub.html>

Companies get 10% price advantage when bidding on Federal projects. MWBE can apply, don't have to have zone. Set by Fed based on employment.

Minority Business Development Agency - MBDA <https://www.mbda.gov>

MBDA's mission is to achieve entrepreneurial parity for MBEs by actively promoting their ability to grow and compete in the global economy. MBDA is addressing challenges faced by MBEs by developing programs that provide the "keys to entrepreneurial success": 1. Access to Financing, 2. Access to the Marketplace, 3. Access to Education, 4. Access to Technology.

North American Free Trade Agreement - NAFTA www.usda.gov/info/factsheets/nafta

The North American Free Trade Agreement (NAFTA) became effective on 1 January 1994, after formal signing by the heads of state of Canada, Mexico, and the United States and an exchange of letters implementing the agreement. In eliminating trade barriers between these three countries, the NAFTA created an open market of over 375 million people and over US\$6 trillion in annual output, about the size of the European Union. The NAFTA's major objectives are to eliminate tariffs; to improve market access to goods and services among NAFTA countries; to eliminate barriers to manufacturing, agricultural, and services trade; to remove investment restrictions; and to protect intellectual property rights.

NAICS - North American Industrial Classification System www.NAICS.com

A classification system adopted by the Office of Management and Budget (OMB) on January 16, 2001 as a replacement for the long-standing SIC due to overall changes in the predominant types of businesses in our contemporary economy. NAICS industries are identified by a 6-digit code, in contrast to the 4-digit SIC code. The longer code accommodates the larger number of sectors and allows more flexibility in designating subsectors. It also provides for additional detail not necessarily appropriate for all three NAICS countries (USA, Canada, Mexico). The international NAICS agreement fixes only the first five digits of the code. The sixth digit, where used, identifies subdivisions of NAICS industries that accommodate user needs in individual countries. Thus, 6-digit U.S. codes may differ from counterparts in Canada or Mexico, but at the 5-digit level they are standardized.

SBA - Small Business Administration www.sba.gov

A federal organization responsible for financial programs to assist the development of small businesses.

See "Texas Government" for Texas offices of the SBA.

Small Business Investment Corporation - SBIC www.sba.gov

An SBA program that licenses private venture capital firms and small business investment companies, makes equity investments and long-term loans to small businesses.

Small Business Innovation Research Program - SBIR

A business development program sponsored by the SBA Office of Innovation, Research and Technology intended to help plant managers. It provides cash awards to small business that develop innovative ideas.

Standard Industrial Classification Code - SIC

A numerical coding system used to identify and classify all industries. A unified effort is being made to change to the NAICS classification system.

National Geospatial-Intelligence Agency - Office of Small Business Programs

<https://www.nga.mil/Partners/SmallBusinessInteraction/Pages/default.aspx>

7500 GEOINT Dr.
Springfield, VA 22150

Phone: (571) 557-5400

U.S. Special Operations Command - Office of Small Business Programs

www.socom.mil/sordac/Pages/SmallBusiness.aspx

7701 Tampa Point Blvd., MacDill Air Force Base
Tampa, FL 33621-5323

Phone: (813) 826-9475

United States Transportation Command - Office of Small Business Programs

www.transcom.mil/about/org/tccs/OSBP.cfm

508 Scott Dr.
Scott AFB, IL 62225-5357

Phone: (618) 220-7929

National Security Agency - Office of Small Business Programs

www.nsa.gov/business

9800 Savage Rd., Suite 6870
Fort Meade, MD 20755-6870

Phone: (443) 479-2384

Washington Headquarters Services - Office of Small Business Programs

<http://www.whs.mil/office-small-business-programs>

1155 Defense Pentagon
Washington, DC 20301

Email: OSBP@whs.mil

Department of the Navy - Office of Small Business Programs

<http://www.secnav.navy.mil/smallbusiness/pages/index.aspx>

720 Kennon Ave., SE
Building 36, Room 207
Washington, DC 20374-5015

Phone: 202-685-6485

Email: OSBP.info@navy.mil

Director: Emily Harman

Email: Emily.Harman@navy.mil

The mission of OSBP is to promote acquisition opportunities where small business can best support the needs of our Sailors and Marines.

Naval Air Station - Naval Facilities Engineering Command

Southeast, PWD Corpus Christi
8851 Ocean Drive, Bldg. 19, Ste. 101
Corpus Christi, TX 78419-5021

Small Business Professional

Mr. Joel Overson

Phone: (361) 961-3397

Email: joel.overson@navy.mil

U.S. Air Force - Small Business Programs

www.airforcesmallbiz.org

Director: Mrs. Valerie Muck

Email: answerdesk@airforcesmallbiz.org

Texas - AETC - Joint Base San Antonio - Randolph AFB

Phone: (210) 671-2618 or (210) 671-1710

Texas - AFRC - Carswell ARB

Phone: (817) 787-7315

The Air Force Office of Small Business Programs (SAF/SB) actively supports the various small business programs that assist in meeting the Air Force's mission to fly, fight and win... in air, space and cyberspace.

NAICS - North American Industry Classification System

www.census.gov/eos/www/naics/index.html

Email: naics@census.gov

The North American Industry Classification System (NAICS) is the standard used by Federal statistical agencies in classifying business establishments for the purpose of collecting, analyzing, and publishing statistical data related to the U.S. business economy.

U.S. Dept. of Veteran Affairs - Office of Small & Disadvantaged Business Utilization

www.va.gov/osdbu/about/index.asp

Phone: (866) 584-2344

Email: osdbu@va.gov

The Office of Small and Disadvantaged Business Utilization (OSDBU) provides outreach and liaison support to businesses (large and small) and other members of the private sector. Additionally, OSDBU is responsible for monitoring VA implementation and execution of the following socioeconomic procurement programs:

- Service-Disabled Veteran-Owned Small Business
- Veteran-Owned Small Business
- Small Disadvantaged Business (includes Section 8(a))
- Historically Underutilized Business (HUB) Zone Small Business
- Women-Owned Small Business

International Trade Administration - ITA

www.ita.doc.gov

International Trade Administration - U.S. Department of Commerce
1401 Constitution Ave., NW
Washington, DC 20230

The International Trade Administration (ITA) strengthens the competitiveness of U.S. industry, promotes trade and investment, and ensures fair trade through the rigorous enforcement of our trade laws and agreements. ITA works to improve the global business environment and helps U.S. organizations compete at home and abroad.

Commercial Services Austin - Export Assistance Center

www.export.gov/texas/austin

Karen Parker, Director, International Trade Specialist
221 E. 11th St., 4th Floor
Austin, TX. 78701

Phone: 512-916-5939

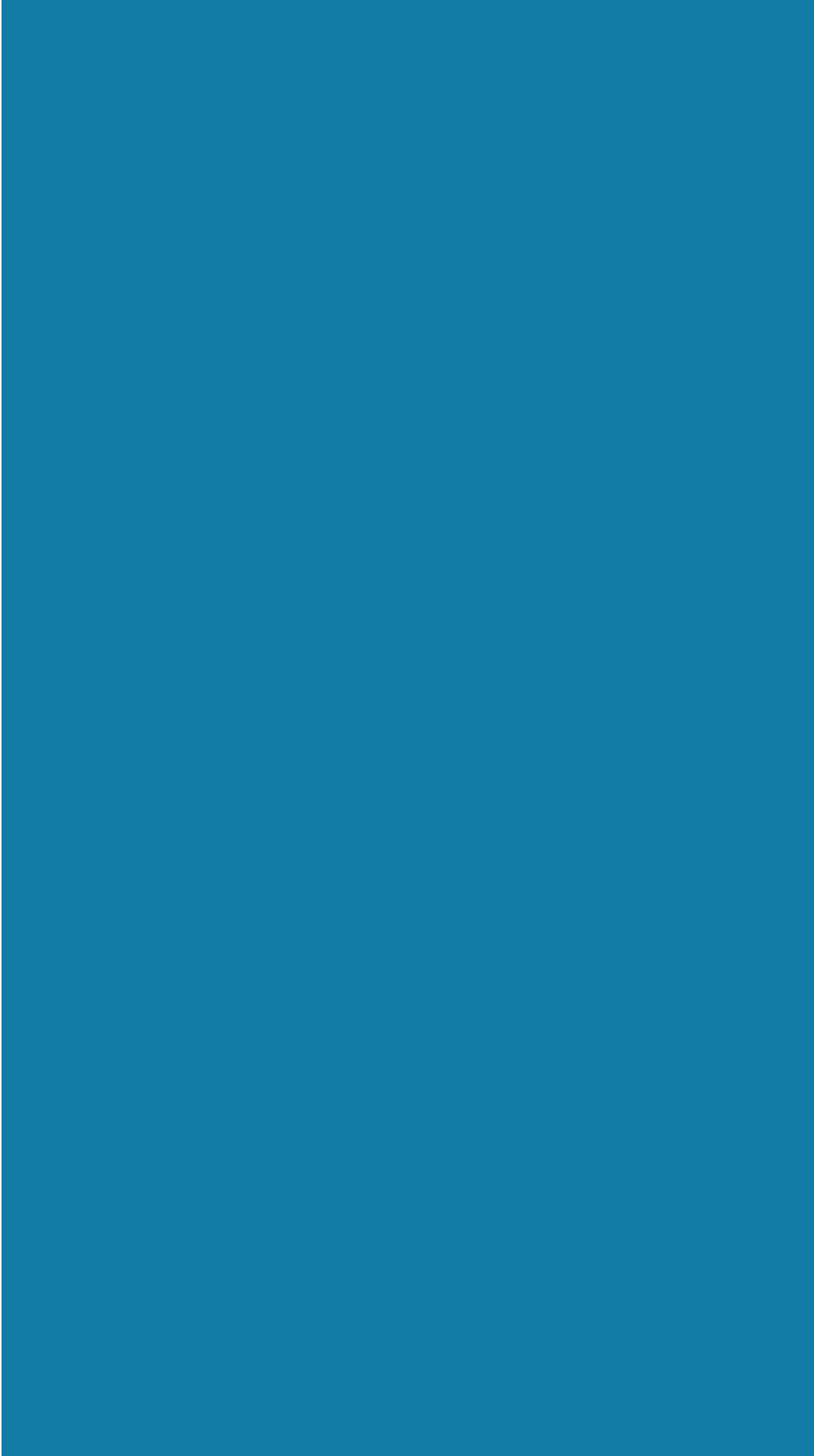
Email: Karen.Parker@trade.gov

General Inquiries: office.austin@trade.gov

World Trade Organization - WTO

www.WTO.org

The World Trade Organization is the only global international organization dealing with the rules of trade between nations. The goal is to help producers of goods and services, exporters, and importers conduct their business.



Business **Pfirst**



Pflugerville Community Development Corporation

3801 Helios Way, Suite 130
Pflugerville, TX 78660

(512) 990-3725

info@pfdevelopment.com

www.pfdevelopment.com